

Tech Update

The Supplemental Newsletter Update To The Tech Times

Spring 2005

Owner Profile

The business has been great this year. We really appreciate

every sponsor and volunteer that has helped make our dream of education come true. In the beginning we never thought that things could work out. The opportunity to teach so many people has been a blessing in our life. The look on a student's face when they learn and discover new things is priceless. The motivation to drive hours on end from state to state comes from this inner-success of teaching and uplifting. The need for manufacturer and distributor support is necessary to help this dream grow. Their continued support is greatly appreciated. Hydro-Scape, Horizon, and Ewing have showed continued support opening doors and classroom locations that have furthered this dream of education. The friendly faces and warm meals have never gone unnoticed or unappreciated. Many students have not been in a classroom environment for years, if ever at all. The kindness shown and taught in the learning environment is essential for success and comprehension. These courses are preparation for further training and licensing.

ANNUAL TRADE SHOW & COOKOUT

THURSDAY SEPT. 15th

8:00 am - 4:00 pm

CHINO FAIRGROUNDS

RESERVE YOUR SPOT TODAY

www.irrigatortech.com

Online Courses

One of our largest projects has been developing the online school for Irrigator Tech. We love meeting with and teaching every one of you but there has always been a need for more classes in more areas than we, at times, are not able to equip. To suffice this need we are introducing a strong online curriculum that is available to everyone, anywhere, and at any time convenient to their schedules. It is amazing at the amount of time and detail needed to insure a good learning environment. We have been very careful in developing our courses online, so that an individual may receive the same training and level of understanding as if he or she had attended a physical classroom. We also

understand that nothing beats the presence of a real teacher to answer questions so we encourage all students to call our toll-free number with any questions or improvements. The first class is planned to be released March 2005 and shortly thereafter we hope to follow up with a Spanish version. In the proceeding months, in accordance with revenue and attendance, we plan to continue building the online interface so that all classes are available. We recently sent out sponsorship letters for advertising on the web. These spots are limited and a superb way to reach out to millions of qualified individuals in irrigation.

WHAT'S NEW

Irrigator Tech Goes To Washington

Irrigator Tech just recently returned from Washington. As always, there was a great turnout and a friendly welcome. Richard and Lupe traveled to Bellevue and Tacoma teaching two

days per location enabling all attendees to complete the four classes for certification. Opinions were expressed about having an Irrigator Tech chapter organized in Washington. Preparations are under way to organize such a group as long as continued support remains strong. We would eventually love to grow so that all locations have a chapter that can host the classes and attend local events to promote Irrigator Tech.

In Phoenix

Richard also completed a training seminar in Phoenix with the Cactus and Pine Golf Course Superintendants Association. A very warm welcome was received from the association's Executive Director Lynn Cannon. Richard was able to teach a collaboration course touching on the main points of each one of our courses available. This was very successful in that it opens up a whole new market for Irrigator Technical Training School. Wire Tracking was especially the main interest of the group as there has yet to be training classes available. The online environment will hopefully be a great success in this new frontier.

Mobile Classroom

The Irrigator Tech trailer is in the process of being built. We are having a custom made classroom environment implemented in the design of the trailer. This will be a great way to reach out to locations that are without a conference room or building. Sponsors are still needed for completion. Your company name on the side of the trailer will be a great way to advertise for the year at a very reasonable price.

2005 Trade Show

This year our Annual BBQ has evolved into a full on Trade Show. As always, we take pride in providing the best speakers, classes, and activities in the business. Lunch is always included at no charge. We plan to have a Chili Cook-Off, Gatorlympics event, Raffle, and many classes for instruction. We would love to have volunteers sign-up now to help coordinate and set up events and activities. The Trade Show this year will be held at the Chino Fairgrounds. Attendance is free and vendors may sign-up online now for booths at www.irrigatortech.com, activities and events are also listed on the site.

Scott A. Kyle -Rainmaster

Scott Kyle has been involved in the landscape and irrigation industry for over twenty years. He has a diverse background including project management, estimating, design, installation and maintenance management for large ornamental landscape as well as native landscape restoration projects.

Scott is an Irrigation Association Certified Irrigation Auditor and experienced Landscape Water Manager. His accomplishments also include certificates in Ornamental Horticulture and Landscape Design including Irrigation Association Certified School of Irrigation as well as Auditing and Budgeting.

Scott is happily employed by Rain Master Irrigation Systems. Rain Master is a technology based company that manufactures

“Intelligent Irrigation Control Systems.” Rain Master’s most recent product announcement is the RME Eagle evapotranspiration-based, flow-sensing controller. Rain Master continues to set today’s standards in the irrigation industry, while engineering its future.

Scott has always valued the opportunity to provide insight to the people around him in an attempt to raise the education level within our industry. Scott’s diverse background has provided him with both field and technical experience necessary to do so successfully. He has enlightened many of our Irrigator Tech students with his ability to communicate in both English and Spanish. Scott participates with our number 2 and number 4 classes, which are Controller Programming Classes and Water Management Classes.

James Hasler -Irrigator Tech

“I came on board about seven months ago, starting off with clock-repair and general technical support around the office. Since then, I have been asked to add content to some of the courses such as photographs, digital videos, and animations; I also manage the different avenues of revenue for the company through advertising, course attendance, and making online courses available. As part of this integration I am also managing the development of our 2005 Trade Show at the Chino Fairgrounds. One may easily say that the duties, thus far, have been demanding and definitely a challenge; though through them I have gained a real sense of accomplishment and belonging as I persevere and achieve the goals and standards set out for me by myself and the company.”

Mary Martinez -Horizon

Did you ever move when you were little? At your old school you were the most popular kid with lots of friends. Then you move to your new town, nobody knows how cool you are, and making new friends isn’t easy. The key? Find a popular person, become his friend, and you were in. That’s kind of what Horizon was facing in 2003 when we first opened our new stores in Escondido and Orange. In every other market we were BMOOC, leading the industry with product selection and service. But in Southern California we needed to build our reputation from the ground up. We needed a popular friend.

Enter Irrigator Tech. Horizon was fortunate to connect with Richard Daigle and his education opportunities soon after our doors opened. The collaboration seemed natural; Horizon has long been dedicated to providing professional knowledge to its customers. Both facilities in Southern California had plenty of room to conduct classes, and it seemed a great way to get customers in the door to see our open merchandised style and wide range of product. Little did we know the partnership that would develop between our companies.

Since, Irrigator Tech has grown and Horizon has been with them every step. Horizon is proud of its association with Irrigator Tech. They provide quality, professional knowledge, and help bring a level of expertise to our industry. And we look forward to a continuing relationship of delivering that knowledge to our customers. For a list of classes being offered at Horizon, you can either check our web page at www.HorizonOnline.com, or Irrigator Tech’s web page at www.irrigatortech.com

PRO-TECH

Pro-Tech Equipment is a manufacturer of irrigation diagnostic test equipment and wire tracking devices. We bring to you the same dedication and expertise you are accustomed to. Our equipment can assist you in trouble-shooting your irrigation system, by identifying a faulty controller, wire, solenoid, and/or valve. Most of all, this equipment will allow you to locate and repair the issue at hand in a smart, efficient, and simple manner.

This will be Pro-Tech Equipment's first year to attend the Irrigator Tech Expo. We have heard nothing but great things. We are enthused with the opportunity to meet all of the attendees who look forward every year to attending this great expo. It is our goal to effectively contribute to this expo and to the outstanding training programs provided by Irrigator Tech. When attending the expo, please take a minute and introduce yourself to us and feel free to ask us any questions regarding electrically trouble-shooting and wire tracking.

-Tom Love



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Irrigator Tech Class Schedule

DAY	DATE	CLASS
Mon.	February 21, 2005	#3 Irrigation Maintenance, #4 Water Management Concord
Tues.	February 22, 2005	#3 Irrigation Maintenance, #4 Water Management San Jose
Thur.	February 24, 2005	#3 Irrigation Maintenance, #4 Water Management San Diego
Sat.	February 26, 2005	#3 Irrigation Maintenance, #4 Water Management Chino
Tues.	March 1, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Las Vegas
Wed.	March 2, 2005	#3 Irrigation Maintenance, #4 Water Management Las Vegas
Wed.	March 9, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Denver
Thur.	March 10, 2005	#4 Water Management, #3 Irrigation Maintenance Denver
Tues.	March 15, 2005	#2 Controller Programming, #1 Wire Tracking/Troubleshooting Orange-Horizon
Wed.	March 16, 2005	#4 Water Management, #3 Irrigation Maintenance Chino
Thur.	March 17, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Valencia
Sat.	March 19, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Chino
Mon.	March 21, 2005	#3 Irrigation Maintenance, #4 Water Management Phoenix
Wed.	March 23, 2005	#8 Advanced Field Wire Tracking Chino
Thur.	March 24, 2005	#3 Irrigation Maintenance, #4 Water Management Valencia
Tues.	March 29, 2005	#4 Water Management, #3 Irrigation Maintenance Orange-Horizon
Wed.	March 30, 2005	#2 Controller Programming, #1 Wire Tracking/Troubleshooting Chino
Tues.	April 5, 2005	#2 Controller Programming, #1 Wire Tracking/Troubleshooting Temecula
Wed.	April 6, 2005	#4 Water Management, #3 Irrigation Maintenance Temecula
Tues.	April 12, 2005	#3 Irrigation Maintenance, #4 Water Management Temecula
Thur.	April 14, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Phoenix
Mon.	April 18, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Concord
Tues.	April 19, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming San Jose
Wed.	April 20, 2005	#1 Wire Tracking/Troubleshooting, #2 Controller Programming Stockton
Wed.	April 27, 2005	#2 Controller Programming, #1 Wire Tracking/Troubleshooting Chino
Wed.	May 4, 2005	#4 Water Management, #3 Irrigation Maintenance Chino
Mon.	May 16, 2005	#3 Irrigation Maintenance, #4 Water Management Concord
Tues.	May 17, 2005	#3 Irrigation Maintenance, #4 Water Management San Jose
Wed.	May 18, 2005	#3 Irrigation Maintenance, #4 Water Management Stockton

Please Check Online for Times and Availability www.irrigatortech.com